

### Lantra's Skills Manager APSE Kilmarnock 4<sup>th</sup> March, 2010



## Lantra SSC

- Sector Skills Council for the Environment and Land based sector
- Represents 230,000 businesses employing 1 million people and .5 million volunteers
- Covers 17 industries

Agricultural cropsAgricultural livestockAnimal careAnimal technologyAquacultureEnvironmental conservationEquineFencingFarrieryFloristryFisheries managementGame and wildlife managementLand-based engineeringLandscapeProduction horticultureTrees and timberVeterinary nursingKarte and Karte and Kart

• Takes a 4 nations approach





- Lantra Products and Services
- Sector Specific Solutions
- Skills Manager
- Questions and Answers



### **Products and Services**

**Skills Manager** 

### National Student Database

Job Shop

CourseFinder/One Stop Shop

### **Enterprise Essentials**

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# Background

### Issues of work based skills?

- Lack of recognition
- Hampers good recruitment
- Limits mobility of workforce within and across sectors
- Skills gaps hard to identify
- Inefficient sector



### National Occupational Standards What are they?

"National Occupational Standards (NOS) set out the performance standards (as a benchmark) and identify the skills, knowledge and understanding needed to work at that level".

National Occupational Standards (NOS) have been the foundation stone of the UK's vocational education and training system since 1986.

There are nearly 25,000 NOS covering virtually all functions carried out in the workplace today



# Sector Approved Job Profiles What are they?

"When individual NOS units are assembled together into job descriptions, they provide the job specific competence frameworks that represent industry job roles. Once validated by industry, these become Sector Approved Profiles (SAP)"



### Sector: Arboriculture

Area Manager Contracts manager General manager Arboricultural Consultant ConsultantTree/ Arboricultural/Woodlands Officer Climber/Aerial Tree Worker Groundsperson Foreman Instructor Training Technician Arboricultural Technician Tree Surgeon/Arboriculturalist Tree Inspector/Arboricultural Surveyor Supervisor Tree Preservation Order Officer Apprentice/Trainee Manual worker Tree Surgeon/Arboriculturalist

# **Sector Approved Job Profiles**

The Sector Skills Council for environmental and land-based industries

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Sector: Landscape- Interior and Exterior Allotment Liaison Officer/ Allotment Officer Arboretum Supervisor Assistant Arboretum Worker Assistant Gardener Assistant Interior Landscaper Assistant Machine Plant Operator Assistant Nursery Worker **Contracts Manager Director of Parks and Open Spaces** Garden Designer Gardener **Grave Digger Grounds Maintenance Manager** Head Gardener Head Park Ranger Interior Landscape Designer Interior Landscape Manager Interior Landscaper Landscape Architect Machine Plant Operator Machine Plant Supervisor Manager/Estates Manager/Park Manager Manager/Head Landscaper **Nursery Worker** Park/Countryside Keeper/Ranger **Parks Officer** Skilled Spray Operative Team Leader/Foreman/Chargehand Gardener



# **Sector Approved Job Profiles**

### Sector: Landscape- Botanic and Historic Gardens

Assistant Gardener (Botanic) Assistant Machine Plant Operator Botanist/ Botanical Research Manager Curator/ Head Gardener/ Head of Collections/ Superintendent Director of Gardens Gardener (Botanic) Glasshouse Manager Manager/ Head Gardener (Botanic) Senior Gardener/ Horticultural Technician Skilled Spray Operative



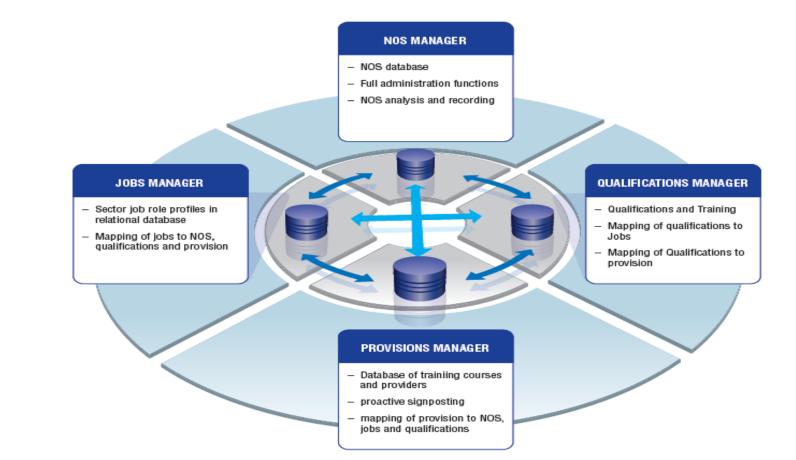
### Sector: Landscape- Sports and Amenity Turf Management

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Assistant Greenkeeper/Groundsman Assistant Machine Plant Operator Deputy Head Greenkeeper/ Deputy Head Groundsman/ Course Supervisor Greenkeeper/Groundsman Head Greenkeeper/ Head Groundsman/ Course Manager/ Grounds Manager Mechanic Skilled Spray Operative



## Skills Manager Structure



#### www.lantra.co.uk



# How can Skills Manager help an organisation?

Skills Manager support the following skills activities:-

**Training Needs Analysis** 

**Training and Development Plans** 

**Training and Qualifications Records** 

Appraisals

**Performance Management** 

**Skills Passports** 

**Succession & Talent Planning** 

Job Matching

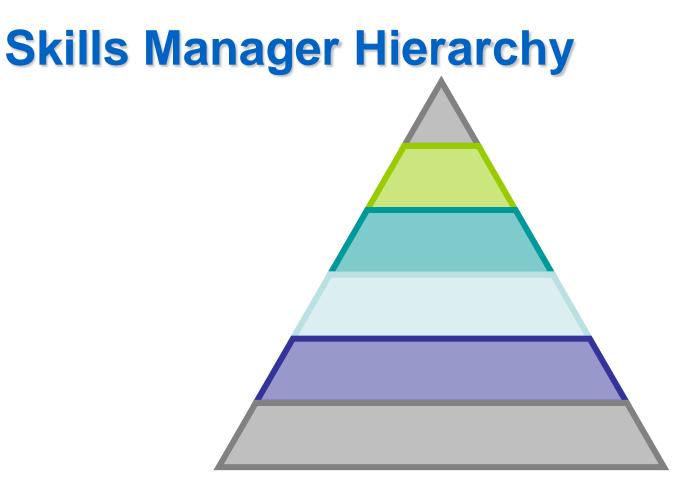


# How is Skills Manager delivered?

•On-line as a hosted service. Available any place, any time, any where, where internet access is available.

•We take care of software, hosting, data back up, upgrades, etc.





# **Skills Manager**

The Sector Skills Council for environmental and land-based industries

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# **Skills Manager**

#### MY SKILLS - CURRENT ROLE

Technical Health, Safety, Security and the Environme	nt Persona	l Skills and Devel	opment	
Supervisory and Management Customer/Sales Skills				
ESSENTIAL SKILLS	DETAILS	SELF ASSESSMENT STATUS	ENDORSED STATUS	
Gather data on the characteristics of sites	N	V	Endorsed	P
Analyse data to produce information on the characteristics of sites	R	V	Unendorsed	Þ

Any skills not endorsed by your manager will remain in your development plan. Endorsed skills will be removed from your development plan and added to your achievements.

		Re	quest Endorse	ment
DESIRABLE SKILLS	DETAILS	SELF ASSESSMENT STATUS	ENDORSED STATUS	
Plan the construction and maintenance of structures and surfaces	R	V	Endorsed	Þ
Monitor and evaluate the construction and maintenance of structures and surfaces	R	•	Endorsed	P
Prepare designs for landscape projects	N	V	Unendorsed	1

### Job Skills

Individuals are encouraged to carry out a self assessment of their current skill levels against industry approved job role profiles

The team manager can then endorse the skills of the individual or leave unendorsed as a skills gap



# **Skills Manager**

The Sector Skills Council for environmental and land-based industries

	Assistant Greenkeeper/Groun	dsman		7		Ô
Lantra OCF				-	×	
Descriptio	n Performance	Knowledge				
MAINTAIN E	VIRONMENTAL GOOD	PRACTICE AT WO	RK			
	g positive steps to minimise d					
before undertak disturbance as	ing every task, and completing possible.	tasks and activities in a	a way which causes as l	ittle damage or		
					1	2 3:
	Prepare loads for moving (LB	SE2.1)				
	Move loads (LBSE2.2)					



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Lantra OCF       Nowledge         Description       Performance       Knowledge         MAINTAIN ENVIRONMENTAL GOOD PRACTICE AT WORK       Image: Constraint of the environment         • perform your work in a manner which minimises damage to the environment       Image: Constraint of the environment         • select and use equipment and materials that will minimise damage to the environment       Image: Constraint of the environment         • make sure your work meets the requirements of relevant legislation and organisational procedures       Image: Constraint of the environment and take the appropriate action         • identify improvements to working practices in terms of environmental good practice and take the appropriate action       Image: Constraint of the environment and organisational procedures         • dal with small scale pollution incidents in line with agreed procedures       Image: Constraint of the relevant people         • report environmental incidents promptly and accurately to the appropriate person       Image: Constraint of the person		Assistant Greenkeeper/Grou	ndsman		7	7	Ô
Description       Performance       Knowledge         MAINTAIN ENVIRONMENTAL GOOD PRACTICE AT WORK       Image: Comparison of the comparison of the environment         • perform your work in a manner which minimises damage to the environment       Image: Comparison of the environment         • select and use equipment and materials that will minimise damage to the environment       Image: Comparison of the environment         • make sure your work meets the requirements of relevant legislation and organisational procedures       Image: Comparison of the environment and take the appropriate action         • identify improvements to working practices in terms of environmental good practice and take the appropriate action       Image: Comparison of the environment and take the appropriate action         • dispose of waste materials safely and according to relevant legislation and organisational procedures       Image: Comparison of the environment and organisational procedures         • deal with small scale pollution incidents in line with agreed procedures       Image: Comparison of the environment people	Lantra OCF					X	
<ul> <li>perform your work in a manner which minimises damage to the environment</li> <li>select and use equipment and materials that will minimise damage to the environment</li> <li>make sure your work meets the requirements of relevant legislation and organisational procedures</li> <li>recognise any damage to the environment and take the appropriate action</li> <li>identify improvements to working practices in terms of environmental good practice and take the appropriate action</li> <li>dispose of waste materials safely and according to relevant legislation and organisational procedures</li> <li>deal with small scale pollution incidents in line with agreed procedures</li> <li>report more serious pollution incidents to the relevant people</li> </ul>	Descripti	on Performance	Knowledge				
<ul> <li>select and use equipment and materials that will minimise damage to the environment</li> <li>make sure your work meets the requirements of relevant legislation and organisational procedures</li> <li>recognise any damage to the environment and take the appropriate action</li> <li>identify improvements to working practices in terms of environmental good practice and take the appropriate action</li> <li>dispose of waste materials safely and according to relevant legislation and organisational procedures</li> <li>deal with small scale pollution incidents in line with agreed procedures</li> <li>report more serious pollution incidents to the relevant people</li> </ul>	MAINTAIN E	NVIRONMENTAL GOOD	PRACTICE AT WOR	K			
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Prepare loads for moving (LBSE2.1)		Move loads (LBSE2.2)					
		Prepare work areas and mat	erials (LBSE6.1)				



	1	The Sector Skills	s Council for
nvironmental	and	land-based	industries

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Assi	stant Greenkeeper/Groui	ndsman		7	R
Lantra OCF				_	×
	<b>n</b> (				
Description	Performance	Knowledge			
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<ul> <li>methods for minim</li> </ul>	sing environmental dam	age during work			
		quipment given the natur	e of the work activ	ity, and its pot	tential
impact on the envi a ways in which tools		e used in order to minimis	e equironmental c	1200200	1
		in terms of minimising er		-	
<ul> <li>types of damage w</li> </ul>	hich may occur, the impa	oct these can have on the	environment, and	the corrective	actions
to be taken methods of waste (	lienaad which will minim	ise the risk to the enviror			
	nd deal with small scale		ment		
	e for dealing with pollutio				
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<ul> <li>chose to whom pon</li> </ul>	acion and other environm	iencal merdents should be	reported		
Pre	oare loads for moving (LE	3SE2.1)			
Max	e loads (LBSE2.2)				

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# **Skills Manager**

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7 INDIVIDUAL HOME	You Are Here: Individu VIEW MY ACHIEVEME							
PERSONAL UPSKILLING	ACHIEVEMENTS (QU	ALIFICATI	ONS) - CHE	CK/ADD				
7 MY SKILLS	QUALIFICATIONS		DATES		WHERE	ENDORSED	EDIT	
MV ACHIEVEMENTS		STARTED	FINISHED	EXPIRES				
MY DEVELOPMENT PLAN MY OBJECTIVES	NPTC Level 1 Certificate in Horticultural Skills	20/05/2009	20/05/2009	21/05/2011	Lantra	M		
MY NEXT ROLE								Add
7 MY REVIEW								

### **Achievements**

The individual can record, qualifications, training courses and other achievements which can then be endorsed by their team manager The employer can identify areas of expertise and skills gaps within the business



**Skills Manager** 

CPD		
TITLE	DATE	POINTS
Conferences		
Farriery	06/02/2008	10
Events		
Shoeing Competetion	06/02/2008	5
Subscriptions		
NAFBAE Magazine	06/02/2008	2
Events		
Shoeing Competetion	06/02/2008	5

### CPD

Any Continued Professional Development activity can also be recorded in the individuals record

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# **Skills Manager**

Fechnical Healt	h, Safety, Se	curity and t	he Environmen	t Personal Ski	lls and Develo	pment	
Supervisory and M	lanagement	Customer/	/Sales Skills				
UNENDORSED ESSENTIAL SKILLS	SKILL DETAILS	TARGET DATE	TRAINING DETAILS	DATE COMPLETED		SEARCH FOR LEARNING	
Analyse data to produce information on the characteristics of sites	R		R			R	Jan Barris
C These priorit UNENDORSED ESSENTIAL SKILLS	ties have b SKILL DETAILS	een locked TARGET DATE	by your mar TRAINING DETAILS	DATE		SEARCH FOR LEARNING	
Prepare					1		

### **Development Plan**

The individual and team manager can manage personal development plans, identify appropriate learning solutions, set priorities and target dates for completion

Skills Manager can assist the employer in workforce planning and training decisions



**Skills Manager** 

TARGETS	DATE	EDIT STATUS	COMMENTS/ ASSESSMENT	COMPLETION DATE
test	11 May 2009	7	(1)	
test target	19 May 2009		(1)	
test target	21 May 2009		Ø	
test	29 May 2009	7	Ø	
test test test	23 Jun 2009	0	(i)	

### **Objectives**

The individual and team manager can record and monitor both their job related and personal objectives

Skills Manager can assist the employer in the annual review process, through the recording of overall annual performance rating for individuals



# **Skills Manager**

IY NEXT ROLE						
Arboricultural Officer/V	Yoodland Officer					
				Set M	Vew Ta	rget Role
					_	
Supervisory and Management	Personal Skills and	Development	Custome	er/Sales Skil	ls	
Health, Safety, Security and t	e Environment    Equ	ipment and Ma	chinery	Technical		
ESSENTIAL SKILLS				DETAILS	I HAVE THIS SKILL	ENDORSED SKILL
Survey trees				N		
Inspect trees				N		
Monitor and maintain tree hea	alth			N		
Manage establishment and m	aintenance operation	IS		7		
Administer tree protection le	gislation			7		
Manage veteran trees				R		
Carry out conservation activi	ties			R		
Maintain compliance with con	servation requiremer	nts		R		

### **My Next Role**

The individual and team manager can set a next role that highlights aspirations of career progression and the additional skills and competencies required in order to achieve this

### **Skills Manager Links to Provision**

Feedl

The Sector Skills Council for environmental and land-based industries

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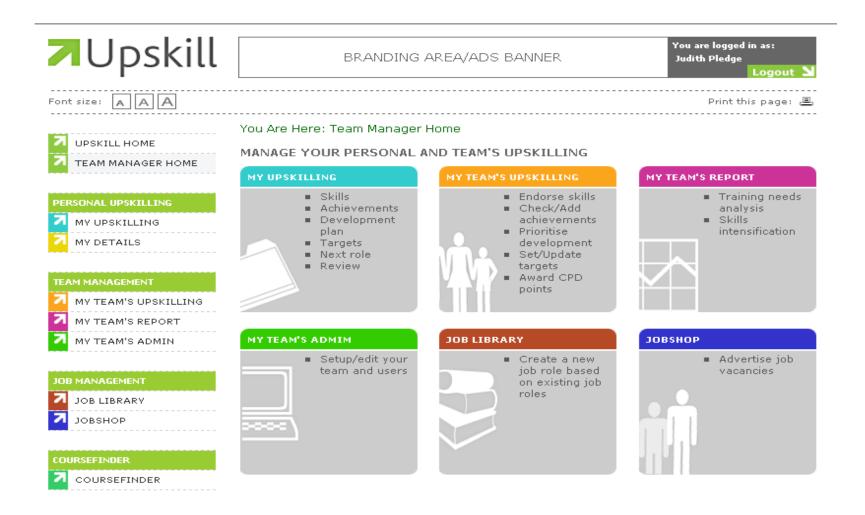


	Welcome to Lantra CourseF	inder	Start Searching Now
r for? ining	Finding the right course isn't always nacy but with mer BOD training providers. Lantra CourseFinder in definitely 1 Developed by Lantra the Sector Skills Council for the et based sector, you can use Lantra CourseFinder to sear needs: Its fine to use: Its fine to use: Its provides quick and easy access to training op UK and Northern Reland It searches a wide vanely of training courses - w industry specific training (from floristry to chains management, health & safety and IT courses to	the nght place to start wironmental and land- ch for all your training portunities throughout the the everything from aw and forklift training) to	Enter your keywords     Enter your postcode     Crack on the search     button     Wat for your results     Unter Parcede     Enter Verwords     Conter Verwords     Search     Agyanced     Search
	You can also use CourseFinder by: 1. Sending your query to the Lantra CourseFinder team at courseFinder(#g)antra.co.uk 2. Speaking to a person, not a machine by calling 885 707 8007, Monday – Friday 9.00am – 5.00pm	Providers Club can be already registered sir Username: Password:	t how the brand new Training enefit you, or if you have mple log in below:



# **Skills Manager**

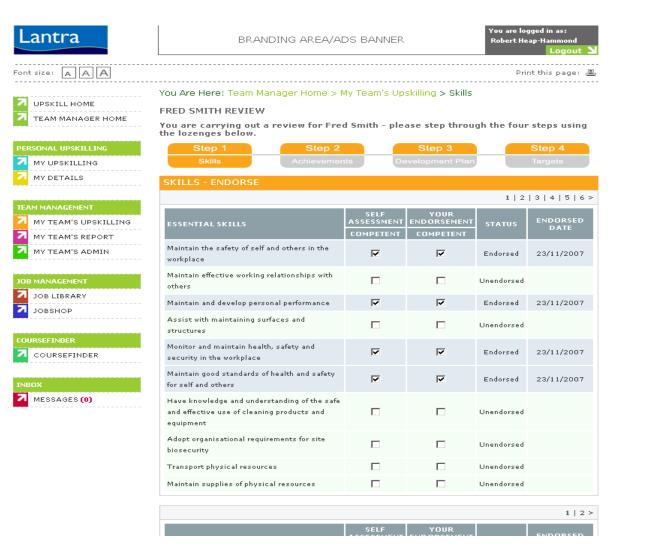








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antra	BRANDING AREA/ADS	You are logged in as: Robert Heap-Hammond Logout			
nt size: A A A					this page: 🛓
UPSKILL HOME TEAM MANAGER HOME	You Are Here: Team Manager Home > My FRED SMITH REVIEW You are carrying out a review for Fred S the lozenges below.	Team's Upsl	killing > Dev		
RSONAL UPSKILLING	Step 1         Step 2           Skills         Achievements	Dev	Step 3 elopment Pla		Step 4 Fargets
MY DETAILS	DEVELOPMENT PLAN - PRIORITISE				
AM MANAGEMENT				1   2	3   4   5   6 :
MY TEAM'S UPSKILLING	UNENDORSED ESSENTIAL SKILLS	SKILL DETAILS		SEARCH FOR LEARNING	TRAINING DETAILS
MY TEAM'S REPORT	Assist with preparing livestock for transfer	7	1	N	7
MY TEAM'S ADMIN	Maintain and develop personal performance	7	2	7	N
B MANAGEMENT JOB LIBRARY JOBSHOP	Implement and maintain hygiene and biosecurity arrangements	R	3	Я	R
	Prepare outdoor sites for the introduction of livestock	N		R	N
	Implement plans for pest control	2		7	2
	Adopt organisational requirements for site biosecurity	R		R	R
	Monitor and maintain livestock on outdoor sites	7		7	7
юх	Collect information for planning	7		7	2
MESSAGES (0)	Operate a power vehicle	7		7	N
	Monitor and review the use of control measures	7		7	N
	Click padlock to lock priorities				

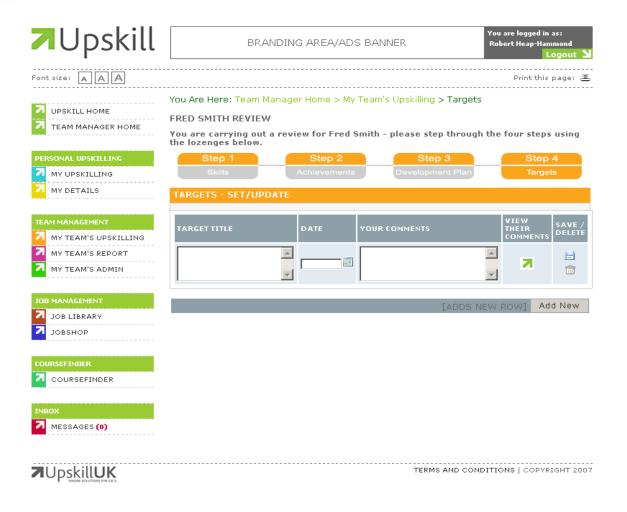
			1   2 >
UNENDORSED MANDATORY SKILLS	SKILL DETAILS	SEARCH FOR LEARNING	TRAINING DETAILS
Construct and maintain structures	7	N	7
Construct and maintain surfaces	7	N	2



Ups	kill	BRANDING AREA/ADS BANNER Robert H			ogged in as: leap-Hammond Logout N		
ont size: AA	A					P	rint this page: 💻
		You Are Here: Team Manager Home > My Team's Upskilling > Development Plan					
TEAM MANAGER HOME		FRED SMITH REVIEW					
		You are carrying out a review for Fred Smith - please step through the four steps using the lozenges below.					
		Step 1					
	antra OC	F					Targets
MY DETAIL			G LIVESTOCK FOR TRA				
EAM MANAGEMI			G LIVESTOCK FOR TRA	INSFER	,		3   4   5   6 >
MY TEAM'S	Course Title						RAINING
MY TEAM'S	Target Date						2
MY TEAM'S	Date Comple	eted			,		7
	Location						Z
DB MANAGEMEN	Manager's C	omments			<u> </u>		
JOB LIBRAR			I		~		7
	Cost						2
OURSEFINDER	Staff Time		[				
COURSEFIN						Sat	/e <b>7</b>
		security		<b>2</b>		1	7
MESSAGES (0)		Transport physi	ical resources				
		Maintain suppli	es of physical resources	7		N	7
		Plan the use of	pest control measures	7		7	7
							1   2 >



environmental and land-based industries



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environmental and land-based industries

# **Skills Manager**

Filtered Reports (Click +	to expand a grouping)	
FUNCTIONAL GROUP	REPORT NAME	VIEW REPORT
- Objectives		
	Summary of Objectives by User(s)	•
	Completed Objectives by User(s)	•
	Missed Objectives by User(s)	•
- Skills		
	Endorsed Skills and Percentages by User(s) and Jobs	•
	Endorsed Skiils Intensification by User(s) and Dates	•
- Development Plan		
	Skills Development Priorities (TNA) by User Demand	•
- Achievements		
	Qualifications by Holder	•
	Qualifications Expiring Summary	•

### Reporting

The team manager can track performance of staff and produce team reports to view and plan the development needs of the team in line with department goals and objectives.



### How can Skills Manager help Parks Manager?

- Admin. Efficiencies one system
- Management Efficiencies greater access to information by all managers, produces reports and statistics easily
- Investment Efficiencies plan and invest in more targeted training, train for skills gaps
- Improved Compliance demonstrates training, qualifications and skills thereby reducing risk
- Skills benefits motivation, productivity, etc



### Questions and Answers





# Lantra's Skills Manager Current Uses

www.lantra.co.uk



# Skills Recording within projects

### **Rural Development Programme - England**

Login	8		INGE FONT SIZE
Email address		The LandSkills Programme will deliver sustainable business benefits to the regions agriculture, horticulture and forestry i	industries.
Password		We will offer a range of subsidised activities to help you gain the skills and knowledge to improve and enhance your busi performance and profitability.	iness
Remember me		You can logon to our website for:	
Login		• Course information • Latest News • Guidance	
Links		Or click to <u>REGISTER NOW</u> for more information on whats available to you.	
All about Lantra Yorkshire Forward			
All about LandSkills			

LandSkills

- Launch May 2008
- Supporting internal Lantra project
- Administrative tool
- Recording skills/gaps
- Developing training plans
- Used In Yorkshire and Humberside, NE, W Mids,
   SEEDA and EM RDA projects



# Skills Recording within projects

### Women and Work: Sector Pathways Initiative

Wind I want to be a set of the
R ASS
Login

'Shaping a Fairer Future' and receives government funding

• The project aims to raise recruitment levels in sectors where women are under-represented; increasing earning potential and aiding career progression. The initiative is in response to recommendations by the Women and Work Commission's report 'Shaping a Fairer Future' and receives government funding, matched by employer contributions.

### Women and Work

matched by employer contributions



# Industry-wide schemes

### The Poultry Meat Industry Training Initiative

			Home Contact About this Sale Tal
oggod In	3	Welcome to the Poultry Passport Scheme	AAA
Lantra Admin Lantra		This site will enable you to record and manage the skills and qualifications for yourself as an individual or of employ the poultry industry has essential skills which are required for that position and this site will act as a tool to recogn	
<mark>ly Personal Home Page</mark> ly Assessees		areas of development and signpost the braining to fill those gaps.	
dd Change My Details		Each person registered into the system will have their own personal record detailing their qualifications and skills w requirements for poultry workers. These records are printable and can be updated as and when required. Contact L	
hange Pannword		obligation now	
aquat	0		
stusble Links All about Lantra Careers for Adults Careers for Young People		Careers in the Poultry Inclustry The poultry industry offers a wide range of job opportunities and progression routes. The industry has developed considerably in resett years with the induction of more technological equipment to assist the production process and market has immained writes reacted to	
Entering and Developme Contact Lantra	ent	If the position such as stock people, farmer supervisor, managers, hatchery staff, drivers and maintenance personnel. To find out more about the opportunity in the poultry industry you can use the panel below.	
		To find a detailed job description simply type in a few letters from the job	
		To find a detailed job description simply type in a few letters from the job	

- Launch date Sept, 2008
- Maintaining training records
- Demonstration of investment to training
- Identify qualification requirements









# **Employee Upskilling**



**UPM Tilhill** -the first competence framework in the forestry and arboriculture sector.

Wildlife Trusts – the first three competence frameworks in the Environmental Conservation sector. Pilot programmes in Gloucestershire, Warwickshire and Gwent Wildlife Trusts





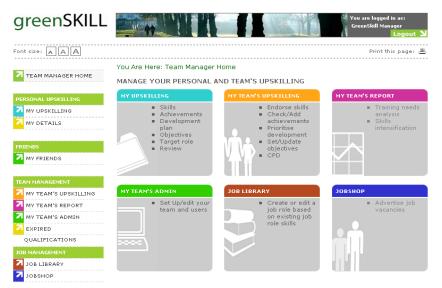






# Organisational Development in Local Authorities

### GreenSKILL



- First use at Leicester City Council
- Wider rollout planned
- Ist national competency framework across the greenspace sector
- Recording skills achieved through training and development
- Standard CPD framework for sector





DACUK

# **CPD** and Membership

# Organisations

COMPETENCIES		DETAIL	·	SELF SESSMEN STATUS		RSED TUS		
Grounding in a relevant science and/or discipline	r land-based			7	Endo	rsed	Jan 199	
Biological/ecological monitoring surve surveillance skills	ying and			~	Endo	rsed	P	
A grounding in ecology and ecosystem	n processes	<b>N</b>		~	Endo	rsed	i de la constanción de la constancición de la constanción de la constanción de la constanción de la co	
Skills in practical management of habit and species for nature conservation	tats, biotopes				Endo	rsed	Jan 1990	
General ability to identify habitats and	species	<b>N</b>			Endo	rsed	i de la constanción de la constancición de la constanción de la constanción de la constanción de la co	
Knowledge of access management and	There are no unendo		ciesto sh	ow here.	Upopd	lorgod	<i>_</i>	
Ability to prepare and implement inter management plans	O <sup>These priorities</sup>							
Knowledge of the safe use of appropri								
equipment		OMPETENCY DETAILS	TARGET	TRAINING DETAILS	DATE COMPLETED		SEARCH FOR	
Any competencies not endorsed b competencies will be removed fror	Knowledge of access management and infrastructure	я		R		1		ø
	Ability to prepare and implement integrated management plans	R		R		1	Я	ø
ME	Knowledge of the safe use of appropriate tools and equipment	я		я		1	я	ø
	Chese priorities	have been lo	cked by t	your manage	r			

• Members can identify both sector based technical competencies and NATUR core membership competencies and the association or organisation can verify these competencies and provide support and guidance to members

•Skills Manager automatically generates a competency based development plan for each member



environmental and land-based industries

Pathways to Employment



Galloway Forest Volunteer Project -the first competence framework to help develop and record personal, key and job skills in NEET young people in South Ayrshire









# Pathways to Employment

1 2 3 >

### MY SKILLS - CURRENT ROLE

CORE SKILLS - DEVELPOMENT PROFILE	DETAILS	SELF ASSESSMENT STATUS	ENDOR: STATU
Written	N		Unendor
Spoken	N		Unendor
Body Language	R		Unendor
Signalling	N		Unendor
Co-operation	N		Unendor
Peer Support	N		Unendor
Integration within a team setting	N		Unendor
Critical Thinking	7		Unendor

### PERSONAL STATEMENT

My name is John Smith and I have currently been working on a Galloway Volunteer Program.

 ${\rm I}$  have been focusing on developing my softer skills, along with developing skills in environmental conservation.

I wish to do more volunteering and develop new skills that will support my career in conservation.

### COMPLETED QUALIFICATIONS, E.G. GCSES

OUALIFICATIONS		DATES		WHERE	ENDORSED	
	STARTED	FINISHED	EXPIRES	WHERE		
first aid	05 Jan 2009	05 Jan 2009	25 Jan 2010	nt	V	

### ENDORSED SKILLS

### ENDORSED SKILLS

Assist with constructing and maintaining existing field and ornamental dry stone and occasionally cement bound dykes.

Assist with various aspects of wildlife management as appropriate

Any skills not endorsed by your manager will remain in your development plan. Endorsed skills will be removed from your development plan and added to your achievements.

Request Endorsement

r			0	0 2 3 4 1	5   6   7 >
r , Cr	AFT SKILLS	DETAILS	SELF ASSESSMENT STATUS	ENDORSED STATUS	
r for sys	sist with maintaining drainage especially open est drainage systems and construction of new stems using hand tools	R	V	Unendorsed	(I) [
r fiel	sist with constructing and maintaining existing Id and ornamental dry stone and occasionally ment bound dykes.	×	2	Unendorsed	Þ
enł hat	nstruct, maintain and/or build structures to hance or allow the study of wildlife and their bitats. Typically the work includes manufacturing d and bat boxes, access to viewing sites etc	R		Unendorsed	ø
Ex	cavate and form foundations for fencing	N		Unendorsed	Ì
	sist with various aspects of wildlife management appropriate	R		Unendorsed	Þ

7

### as appropriate Place and fix posts Place and fix fencing components

Unendorsed

Unendorsed



# Pathways to Education and Employment



The ABLE Project, Rotherham works with vulnerable pupils and those unable to attend mainstream school. The project will help young people develop new skills in aquaculture and horticulture. Skills Manager is used to record vocational skills development and provide information and guidance for possible careers.







# The National Student Database





# In Collaboration

### Colleges



















# National Student Database

<b>7NSD</b>	The National Stude	ent D	atabas	You are Steve F	logged in as: itzpatick Logout N
Font size: A A A				ŗ	Print this page: 💻
NSD HOME PERSONAL HOME PAGE	You Are Here > Dave Barlow > Update M Review your Student Skills Profile Dave Barlow > Student Skills Profile		ofile > My Stu		
	Review My Student Skills Profile	CEICK C			-
UPDATE MY SKILLS PROFILE           MY STUDENT SKILLS					1   2   3 >
MY QUALIFICATIONS	KEY SKILLS	LEVEL	SELF ASSESSMENT ACHIEVED	TUTOR'S ASSESSMENT ACHIEVED	DATE OF ENDORSEMENT
<ul> <li>MY TARGET JOBS</li> <li>MY TARGETS</li> <li>MY DEVELOPMENT</li> </ul>	Application of Number	Drop- down 1 to 4	V	M	06/09/2007
	Application of Number	4	~	$\checkmark$	06/09/2007
BUILD A GREAT CV	Use of IT Applications	з	<b>v</b>	$\checkmark$	14/09/2007
PERSONAL STATEMENT	Communications	2			-
QUALIFICATIONS	Problem Solving	2	<b>v</b>	$\checkmark$	14/09/2007
7 PERSONAL SKILLS	Improving own learning	4	<b>v</b>		-
DRAFT CV	Working with others	1			-

VIEW DETAILS

7

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7

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Always

Rarely

Sometimes 💌

Frequently 💌

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PERSONAL STATEMENT
QUALIFICATIONS
ENDORSED SKILLS
PERSONAL SKILLS
DRAFT CV

2 COURSES AND EVENTS

### QUALS MATCHER 2 7 EXPLORE ALL JOBS 24 MATCH MY SKILLS

JOB SHOP 🚺 ЈОВ ЅНОР

« Return to skills profile menu

Timekeeping and punctuality

Work on own inititive

Work in a team

Communications

1 | 2 | 3 >

DATE OF ENDORSEMENT

06/09/2007

06/09/2007

14/09/2007

13/09/2007

### National Student Database

### **7NSD**

The Sector Skills Council for

7

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Lantra

environmental and land-based industries

### The National Student Database

You are logged in as: Steve Fitzpatick

Print this page: 💻

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PERSONAL HOME PAGE

MY STUDENT SKILLS

MY TARGET JOBS

MY TARGETS MY DEVELOPMENT

MY QUALIFICATIONS

NSD HOME

### You Are Here > Dave Barlow > Update My Skills Profile > My Qualifications

**Review your Qualifications** 

Dave Barlow > My Qualifications

QUALIFICATIONS		DETAILS			
QUALIFICATIONS	STARTED	FINISHED	LEVEL/GRADE	WHERE	VERIFIED
	/			NEW	V
GCSE Maths	14/09/2000	14/09/2001	с	College	10/12/200

### Professional Certificates of Competence completed

ACHIEVEMENTS/		DETAILS		WHERE VERIFIED		EDIT
QUALIFICATIONS	STARTED	FINISHED	EXPIRES	WHERE	VERIFIED	EDIT
PA6 - Pesticides application	14/09/2000	14/09/2001	-	NEW College	₩ 10/12/2007	8
						Add

Currently Studying				
		DETAILS		EUROLLE
QUALIFICATIONS	STARTED	EST. COMPLETION	WHERE	ENROLLE
Livestock NVQ Level 2	14/09/2007			10/12/20

Other Relevant Activities					
ΑCTIVITY	DET	AILS	WHERE	VERIFIED	EDIT
AUIIVIIT	DATE	HOURS	WHERE	VERIFIED	EDIT
Attended Dairy Frent	14/09/2007	44	NEM College	<b>V</b>	7

 PERSONAL STATEMENT

 QUALIFICATIONS

 ENDORSED SKILLS

 PERSONAL SKILLS

 DRAFT CV

COURSES AND EVENTS

MY	CAREER
7	QUALS MATCHER
7	EXPLORE ALL JOBS
2	MATCH MY SKILLS

CONTINUE LEARNING



DRAFT CV

# National Student Database

<b>7NSD</b>	The N	You are lo Steve Fit	You are logged in as: Steve Fitzpatick Logout				
Font size: A A A					Pr	int this	; page: 💻
NSD HOME PERSONAL HOME PAGE		> Dave Barlow > Update > My Work Experience s	My Skills Profile	> My Work	Experience		
UPDATE MY SKILLS PROFILE						1	2   3 >
MY STUDENT SKILLS MY QUALIFICATIONS	JOB NAME	түре	VIEW/EDIT COMPETENCIES	DATE	PRINT EMPLOYER TESTIMONY	EDIT	DELETE
<ul> <li>WORK EXPERIENCE</li> <li>MY TARGET JOBS</li> <li>MY TARGETS</li> </ul>	Farm Hand	Full-time work placement 💌	R	22/02/2005 to 11/04/2005	æ	2	â
MY DEVELOPMENT	Stable Cleaner	Full-time work placement 💌	R	22/06/2006 to 31/05/2007	E	2	ŵ
BUILD A GREAT CV							Add
QUALIFICATIONS	« Return to s	kills profile menu					
PERSONAL SKILLS							



# National Student Database





7

Contact







La	ntra Jobs	You are here: Lantra Jobs » Employer Page
	Home	Mr Jonathan Parton Home Page
	Post a Job Vacancy Edit your details	Welcome to your Lantra Jobs Home Page: Jonathan Parton
		From here you can
	formation	Review/edit/delete any current vacancies listed on the jobs board
7	About Lantra	Add new vacancies
7	About this site	Search the Lantra Jobs database for matching candidates*.

 Please note, Lantra's unique 'candidate matching software' is only available when you use our standard Job Role Profiles to describe your vacancy. If you are a regular recruiter you can contact Lantra to request your own unique Job Role Profile

### Vacancies you are currently listing

JOB TITLE	REFERENCE:	ЈОВ Түре	FULL TIME?	SALARY	START DATE FOR ADVERTISING	EDIT/ DEL
General Farm/Agricultural Worker (Dairy)	EMP039	Permanent	Work_Experience	£10,000 - £15,000	23 Nov 2009	edit / Del
Stockman (Growing)	EMP033	Permanent	Full_Time	£10,000 - £15,000	29 Sep 2009	<u>edit</u> / <u>De</u>
Tractor Driver (Crops)	EMP026	Permanent	Full_Time	£10,000 - £15,000	08 Jan 2009	<u>edit</u> / <u>De</u>







### Find matching candidates for your vacancies

The LantraJobs database can **automatically suggest candidates** that match your vacancy (see note above).

Click the link below to **check current candidate records**. Please note that new candidates are being registered all the time.

You should check for new candidates from time to time using the buttons below:

OB TITLE	FIND MATCHING CANDIDATES
General Farm/Agricultural Worker (Dairy)	<b>&gt;</b>
Stockman (Growing)	<b>&gt;</b>
Tractor Driver (Crops)	<b>*</b>

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The Sector Skills Council for environmental and land-based industries





### Matching candidates for General Farm/Agricultural Worker (Dairy)

The following candidates are registered in the LantraJobs database

CANDIDATE REF	MATCHED SKILLS	CURRENTLY STUDYING	SEE FULL PROFILE	CONTACT THIS CANDIDATE
EZ7ZFY2LQJ	87%	Edexcel Level 3 BTEC National Certificate in Agriculture	8	<b>\$</b>
GN7EYBABMX	22%	Edexcel Level 3 BTEC National Diploma in Agriculture	8	<b>⊳</b>
49Q3WEGL4S	22%	Edexcel Level 3 BTEC National Diploma in Agriculture	8	
6BC9S4RUBM	9%	Edexcel Level 3 BTEC National Diploma in Animal Management	2	
GIFETLEZCU	7%	Edexcel Level 3 BTEC National Diploma in Animal Management	2	
KAANK94RTM	4%	Edexcel Level 3 BTEC National Diploma in Animal Management	2	
V7ZCFEUCVW	2%	Edexcel Level 3 BTEC National Diploma in Animal Management	8	
CIHF2TKXU4	2%	Edexcel Level 3 BTEC National Certificate in Horse Management	8	
E8EM4ML42T	2%	Edexcel Level 3 BTEC National Diploma in Animal Management	8	

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http://www.ruralslp.co.uk/v2/pa	age.aspx?uid=2584	&u=1425&c=20	9			💌 ease	note that new
					RINT CV (PDF)	g the	e buttons below:
John Lennon						HING	CANDIDATES
Personal Statement							
TEST CANDIDATE I'm o is not always with dairy	· · · · · · · · · · · · · · · · · · ·	· ·			·		
I work well with others especially in "yellow sub		dance and	act. I can surv	vive unde	erwater,	airy	
I would like to get a job before my midday facia	Ŭ	· ·	n allowing me	to get up	o and about	abase	-
Completed Qualificatio	ns, e.g. GCSE	s					
QUALIFICATIONS	STARTED	DETAIL FINISHED	S LEVEL/GRADE	WHERE	VERIFIED	i i i i i i i i i i i i i i i i i i i	
GCSE Maths	18/08/60	20/09/62	с	College	22/09/2009 by George Martin	8	
GCSE P.E.	19/02/81	07/02/85	U	College	22/09/2009 by George Martin	3	
City & Guilds Level 2 Landscaping			Distinction	Capel Manor College	30/09/2009 by George	2	
Professional Certificate	es of Compet	ence comp	leted	conege	Martin	3	
		DETAIL					
ACHIEVEMENTS/ QUALIFICATIONS			D EXPIRES	WHERE	VERIFIED		

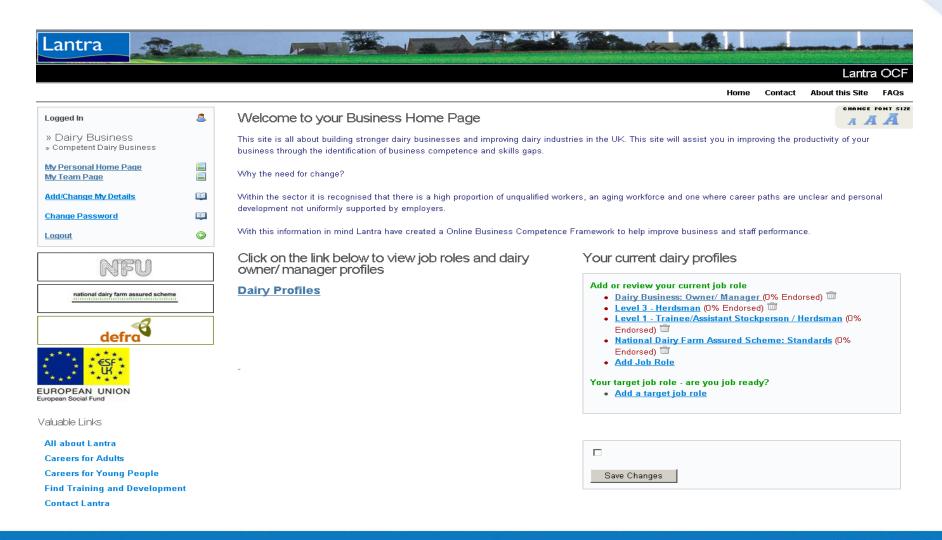


# **Small Business Competence**

- A competence job role profile, designed for small businesses, based on the SFEDI (Small Firms Enterprise Development Initiative) Business Enterprise Standards
- Designed to assist Owner/Managers in business skills development



# **Small Business Competence**





# **Small Business Competence**



Valuable Links

All about Lantra Careers for Adults Careers for Young People Find Training and Development Contact Lantra No Qualifications Present.

Add new qualification

\* click on a qualification to edit it's dates etc...

### **Essential Job-related skills**

Skills	My Qualification/s may contribute towards these skills	I believe I have this Skill	Workplace Performance endorsed?	Assessed	Add to my CV?
Business Strategy	0/11	0/11	0/11	0/11	0/11
Business Development	0/5	0/5	0/5	0/5	0/5
<u>Achieve the goals for your business</u>	-		Unendorsed	Not Assessed	
Win and keep customers	-		Unendorsed	Not Assessed	
<u>Make deals to take your business</u> forward	-		Unendorsed	Not Assessed	
Find innovative ways to improve your business	-		Unendorsed	Not Assessed	
Build relationships to build your business	-		Unendorsed	Not Assessed	
Suppliers	0/2	0/2	0/2	0/2	0/2
Identify needs and suppliers for your business	-		Unendorsed	Not Assessed	
M <u>onitor the quality and use of</u> supplies and equipment in your business	-		Unendorsed	Not Assessed	
<u>Legislation</u> ■	0/3	0/3	0/3	0/3	0/3
Financial Management	0/12	0/12	0/12	0/12	0/12
Managing People	0/8	0/8	0/8	0/8	0/8
Product Marketing and Selling	0/4	0/4	0/4	0/4	0/4



# Governance - Trustee Tool

- Similar to Small Business Competence model
- Imported NOS Governance Standards from Council for Administration (CfA). These are broadly based job role standards including Chair, CEO, Executives, Non Executives, etc.
- Imported NOS Trustee Standards for the Voluntary Sector from UK Workforce Hub



# **Trustee Tool**

Upskill	BRANDING AREA/ADS BANNER		You are logged in as: ¥erity Kersey Logout					
nt size: A A A			P	rint this page: d				
	You Are Here: Individual Home > Personal Upskilling	g > My Skills	5					
UPSKILL HOME INDIVIDUAL HOME	REVIEW MY JOB ROLE, ASSESS MY SKILLS, IDENTIFY MY SKILLS GAPS AND EDIT MY DEVELOPMENT PLAN							
	Verity Kersey - The Trustee - Trustees							
ERSONAL UPSKILLING	CURRENT ROLE							
MY SKILLS								
MY ACHIEVEMENTS	MY SKILLS - CURRENT ROLE							
MY DEVELOPMENT PLAN			SELF					
MY TARGETS	ESSENTIAL SKILLS	DETAILS	ASSESSMENT	ENDORSED STATUS				
MY NEXT ROLE			I HAVE THIS SKILL	STATUS				
MY REVIEW	□ Safeguard and promote the values and mission of the voluntary or community organisation.	N	[0/14]	Unendorsed				
DBSHOP	Determine the strategy and structure of the voluntary or community organisation.	N	[12/12]     [     12/12]	Unendorsed				
JOBSHOP	Ensure the voluntary or community organisation operates in an effective, responsible and accountable manner.	R	[11/11]     [     11/11]	Unendorsed				
	Ensure the voluntary or community organisation operates in an effective, responsible and accountable manner.	R	[0/16]	Unendorsed				
	Ensure the effective functioning of the voluntary or community organisaion's board of trustees.	N	[0/22]	Unendorsed				
RSONAL DETAILS	Any skills not endorsed by your manager will remain in be removed from your development plan and added to			orsed skills will				
		,		ndorsement				
вох								
MESSAGES (0)			SELE					



# **Trustee Tool**

Upskill	BRANDING AREA/ADS BANNER	You are logged in as: Verity Kersey Logout		
ont size: AAAA			P	rint this page: d
UPSKILL HOME INDIVIDUAL HOME	You Are Here: Individual Home > Personal Upskillin REVIEW MY JOB ROLE, ASSESS MY SKILLS, IDE EDIT MY DEVELOPMENT PLAN Verity Kersey - The Trustee - Trustees			AND
PERSONAL UPSKILLING	CURRENT ROLE			
MY ACHIEVEMENTS	MY SKILLS - CURRENT ROLE			
MY DEVELOPMENT PLAN MY TARGETS MY NEXT ROLE	ESSENTIAL SKILLS	DETAILS	SELF ASSESSMENT I HAVE THIS SKILL	ENDORSED STATUS
MY REVIEW	Safeguard and promote the values and mission of the voluntary or community organisation.	7	[0/14]	Unendorsed
JOBSHOP	Determine the strategy and structure of the voluntary or community organisation.	R	☑ [12/12]	Unendorsed
JOBSHOP	ensuring the organisation has an appropriate structure ind	orporating		Unendorsed
	regularly reviewing and updating the strategic plan to kee	p it fit for		Unendorsed
ERSONAL DETAILS		where an organisation employs staff, working with them to produce a strategic plan that meets the organisation's agreed aims and intended		
	ensuring a programme of activities which continually build makes good use of, the organisation's resources	ls upon, and		Unendorsed
MESSAGES (0)	ensuring the organisation sets aims or legal objects that n values and mission, that look positively to the future and the organisation's current mission to be achieved		V	Unendorsed

www.lantra.co.uk



# Migrant Workers – Agripass

				Home	Contact	About this Site	FA		
Logged In	8	Welcome to your Agripass Personal Home Page				A	4		
» Edwin Hammells » Agripass		This is your personal home page. Here you can create and maintain you achievement. Start getting your skills recognised and work towards you							
My Personal Home Page		What is Agripass?	Your current and target jobs						
Add/Change My Details Change Password		Employers throughout Europe use the Agripass Skills Passport to identify the best employees. Getting your skills recognised with an Agripass can help you identify	Your current job role is: • Level A - Skilled Swineman						
Find Job Vacancies Based on		the right job for you and move up the career ladder. AgriPass Checklist:	Your target job role - a • <u>Add a target job</u>		b ready?				
My Personal Record		1. Choose your current Job Role	Preferences						
Print a hard copy of my Agripass		<ol> <li>Complete your personal record</li> <li>Tick the preference box and the Agripass system will automatically notify you of suitable job vacancies</li> </ol>	I am interested in hearing about job vacancies that fit my personal skills profile. I have already completed my Agripass Profile in my Personal Home Page.						
Example Email			Save Changes	2					



environmental and land-based industries

Developments across sectors

# **Upskilluk** Online solutions for ssc's

Proskills MAKING SKILLS WORK

Skills Active



Skills for Logistics

Financial Services Skills Council



# Other industry benefits of using Skills Manager

- Real Time data from industry, Awarding Bodies and Training Providers, etc.
- An ability to spot NOS and SAP "Gaps" and Provision needs
- leading to the shortened and focused development of industry-led NOS, SAP's and Quals
- An ability to generate data, spot trends and reports by company, industry, sector, whole footprint, etc for LMI
- An ability to quantify and show "skills intensification" against NOS over time
- An ability to look at industry wide skills gaps, succession planning issues and development needs